

**EXECUTIVE COACHING
 SERVICES**

We provide high performance executive leadership through self-awareness, skill building, and behavioral shifts. At the conclusion of coaching, the participant will be self-generating, self-correcting, and show sustained performance in any of the following areas of coaching:

- ◆ Leadership
- ◆ Influence
- ◆ Strategic Thinking
- ◆ Relationship Building
- ◆ Risk Taking
- ◆ Communication

360° Feedback assessments utilized to create greater understanding of effectiveness with strategic internal and external relationships and performance.

CONSULTING SERVICES

We provide high performance execution through best practice models, tailored to specific business requirements and desired outcomes. Communication and integration emphasized for sustained performance.

- ◆ Strategic Planning and Execution
- ◆ Leadership Development
- ◆ Performance Management
- ◆ Hiring and Bench Development
- ◆ Cultural Message Development

**FACILITATION AND
 WORKSHOPS**

We build insight and skill through personalized workshops and facilitation; outstanding results derived from thorough understanding of the organization and its goals, then by applying detailed planning, content depth, and influence dynamics for strong participation and outcomes. Cain-Stanley & Co. strongly connects with the participants to create an atmosphere of collaboration and engagement.

Workshops Topics (2-4 hours)

- ◆ Team Building
- ◆ Sales Development
- ◆ Coaching Techniques for the Next Generation Leader
- ◆ Collaborative Communication
- ◆ Organizational Culture Development

Seminars encompassing all areas are available.

Facilitation (any length)

- ◆ Meetings
- ◆ Retreats and Off-Sites
- ◆ Plan-Year Kick-offs
- ◆ Strategic Planning
- ◆ Focus Groups

Work closely with the leadership to determine a vision of success and design facilitation to exceed desired outcomes. Deliver feedback and next steps report at the conclusion of all engagements.

**WHY
 CAIN-STANLEY & COMPANY, INC**

Patti Cain-Stanley brings 18 years of leadership, sales, and operations success in the fast-paced, ever-changing communications industry to support leaders in achieving peak performance. Her breadth of experience in AT&T, Lucent Technologies, and most recently in a small telecom start-up, equips her with first-hand corporate and entrepreneurial experience to benefit her clients.

Her coaching and consulting practice draws on this depth of personal experience, training, and success. In addition, Patti is a certified executive coach through New Ventures West and the International Coach Federation.

Coaching and consulting clients include County of Orange, Cal Poly Pomona University, Mattel, Ricoh, Ken Blanchard Companies, Wachovia, Wescom Credit Union, The Irvine Company, Cisco, as well as many other organizations and individuals from non-profits and entrepreneurships.

For more information, please go to www.cain-stanley.com

