

**EXECUTIVE COACHING  
 SERVICES**

We provide high performance executive leadership through self-awareness, skill building, and behavioral shifts. At the conclusion of coaching, the participant will be self-generating, self-correcting, and show sustained performance in any of the following areas of coaching:

- ◆ Leadership
- ◆ Influence
- ◆ Strategic Thinking
- ◆ Relationship Building
- ◆ Risk Taking
- ◆ Communication

360° Feedback assessments utilized to create greater understanding of effectiveness with strategic internal and external relationships and performance.

**CONSULTING SERVICES**

We provide high performance execution through best practice models, tailored to specific business requirements and desired outcomes. Communication and integration emphasized for sustained performance.

- ◆ Strategic Planning and Execution
- ◆ Leadership Development
- ◆ Performance Management
- ◆ Hiring and Bench Development
- ◆ Cultural Message Development

**FACILITATION AND  
 WORKSHOPS**

We build insight and skill through personalized workshops and facilitation; outstanding results derived from thorough understanding of the organization and its goals, then by applying detailed planning, content depth, and influence dynamics for strong participation and outcomes. Cain-Stanley & Co. strongly connects with the participants to create an atmosphere of collaboration and engagement.

Workshops Topics (2-4 hours)

- ◆ Team Building
- ◆ Sales Development
- ◆ Coaching Techniques for the Next Generation Leader
- ◆ Collaborative Communication
- ◆ Organizational Culture Development

Seminars encompassing all areas are available.

Facilitation (any length)

- ◆ Meetings
- ◆ Retreats and Off-Sites
- ◆ Plan-Year Kick-offs
- ◆ Strategic Planning
- ◆ Focus Groups

Work closely with the leadership to determine a vision of success and design facilitation to exceed desired outcomes. Deliver feedback and next steps report at the conclusion of all engagements.

**WHY  
 CAIN-STANLEY & COMPANY, INC**

Patti Cain-Stanley brings 23 years of leadership, sales, and operations success in the fast-paced, ever-changing communications industry to support leaders in achieving peak performance. Her breadth of experience in AT&T, Lucent Technologies, and most recently in a small telecom start-up, equips her with first-hand corporate and entrepreneurial experience to benefit her clients.

Her coaching and consulting practice draws on this depth of personal experience, training, and success. In addition, Patti is a certified executive coach through New Ventures West and the International Coach Federation.

Coaching and consulting clients include County of Orange, Cal Poly Pomona University, Mattel, Ricoh, Ken Blanchard Companies, Wachovia/Wells Fargo, Wescom Credit Union, Coffee Bean & Tea Leaf, The Irvine Company, Cisco, as well as many other organizations and individuals from non-profits and entrepreneurships.

*For more information,  
 please go to  
[www.cain-stanley.com](http://www.cain-stanley.com)*

